

भारत संचार भवन, हरीश चन्द्र माथुर लेन,  
जनपथ, नई दिल्ली-110001, भारत  
दूरभाष कार्यालय : 91-11-23372424  
फैक्स : 91-11-23372444  
ई-मेल : cmdbsnl@bsnl.co.in



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उद्यम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

Bharat Sanchar Bhawan, H.C. Mathur Lane,  
Janpath, New Delhi-110001, India  
Tel (O) : 91-11-23372424  
Fax : 91-11-23372444  
E-mail : cmdbsnl@bsnl.co.in

**अनुपम श्रीवास्तव**

अध्यक्ष एवं प्रबन्ध निदेशक

**ANUPAM SHRIVASTAVA**

Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**  
**Dated 9<sup>th</sup> April, 2015**

Dear Shri Reddy,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. TN Circle has achieved Rs. 156.32 Crore of business against the annual target of Rs. 125.39 Crore which translates to 124.67% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

(Anupam Shrivastava)

**Shri G. V. Reddy**  
**Chief General Manager**  
**Tamil Nadu Telecom Circle**  
**Chennai**

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली-110001  
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**ANUPAM SHRIVASTAVA**

Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**  
**Dated 9<sup>th</sup> April, 2015**

Dear Shri Muralidhar,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. AP Circle has achieved Rs. 181.31 Crore of business against the annual target of Rs. 148.18 Crore which translates to 122.36% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

(Anupam Shrivastava)

**Shri P. V. Muralidhar**  
**Chief General Manager**  
**Andhra Pradesh Telecom Circle**  
**Hyderabad**

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली-110001  
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**ANUPAM SHRIVASTAVA**  
Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**  
**Dated 9<sup>th</sup> April, 2015**

Dear Shri Kumar ,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. WB Circle has achieved Rs. 35.62 Crore of business against the annual target of Rs. 29.29 Crore which translates to 121.61% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

  
(Anupam Shrivastava)

**Shri Kishore Kumar**  
**Chief General Manager**  
**West Bengal Telecom Circle**  
**Kolkatta**

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली-110001  
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Chairman & Managing Director

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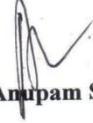
Dear Shri Singh ,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. JKD Circle has achieved Rs. 27.17 Crore of business against the annual target of Rs. 22.83 Crore which translates to 119.01% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

  
(Anupam Shrivastava)

**Shri Labh Singh**  
**Chief General Manager**  
**Jharkhand Telecom Circle**  
**Ranchi**

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली-110001  
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Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**  
**Dated 9<sup>th</sup> April, 2015**

Dear Shri Shukla,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. UAL Circle has achieved Rs. 17.55 Crore of business against the annual target of Rs. 14.79 Crore which translates to 118.67% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

(Anupam Shrivastava)

**Shri S. P. Shukla**  
**Chief General Manager**  
**Uttaranchal Telecom Circle**  
**Dehradun**

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Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**

**Dated 9<sup>th</sup> April, 2015**

Dear Shri Sudhakar ,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. J&K Circle has achieved Rs. 1.64 Crore of business against the annual target of Rs. 1.43 Crore which translates to 114.68% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

  
(Anupam Shrivastava)

**Shri R. N. Sudhakar**  
**Chief General Manager**  
**Jammu & Kashmir Telecom Circle**  
**Jammu**

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**ANUPAM SHRIVASTAVA**

Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**  
**Dated 9<sup>th</sup> April, 2015**


Dear Shri Yadav,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. Assam Circle has achieved Rs. 13.63 Crore of business against the annual target of Rs. 12.10 Crore which translates to 112.66% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

  
(Anupam Shrivastava)

**Shri Rajeev Yadav**  
**Chief General Manager**  
**Assam Telecom Circle**  
**Guwahati**

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**ANUPAM SHRIVASTAVA**

Chairman & Managing Director

**D.O.No.: BSNL/EB-II/Gold Sales/2014-15**

**Dated 9<sup>th</sup> April, 2015**


Dear Shri Shukla,

The financial year 2014-2015 has ended now. Sales data for the year 2014-2015 has now been compiled for the Gold & Silver segment of enterprise customers. UPE Circle has achieved Rs. 94.05 Crore of business against the annual target of Rs. 83.69 Crore which translates to 112.38% of the target.

I convey my deep appreciation for the commendable performance of the circle enterprise unit. I further hope that the high momentum generated in the financial year 2014-15 shall be carried forward in the year 2015-16 too and circle will endeavor to exceed its target again in this financial year.

With best wishes,

Yours sincerely,

  
(Anupam Shrivastava)

**Shri H. R. Shukla**  
**Chief General Manager**  
**UPE Telecom Circle**  
**Lucknow**

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